

Press release

New CSO at ISOPLUS

Appointment of Tobias Langer as new Group Chief Sales Officer of the ISOPLUS Group - starting in January 2025

Rosenheim: isoplus GmbH has appointed Tobias Langer as the new Group Chief Sales Officer (CSO) and member of the Management Board. As Group CSO, Langer will be responsible for the Group-wide sales strategy of the Europe-wide sales companies from 1 January 2025. His focus will be in developing new markets, further evolving existing customer relationships and positioning the ISOPLUS Group as a leading provider of district heating systems in Europe and beyond.

Tobias Langer brings with him more than 20 years of experience in sales, project management and corporate management. After studying civil engineering, he began his career as a project engineer at an internationally active Swiss construction specialist in the field of tensioning and stay cable technology as well as lifting technology, where he gained his first sales experience.

His next position took him to a renowned Munich-based construction specialist, where he became an authorised signatory and head of the geotechnics department for Europe. This sales-orientated role not only gave him in-depth insights into purchasing and production processes, but also allowed him to gain his first experience in a private equity-led company.

In 2012, Langer switched to the district energy industry and took over the management of the German unit of a well-known manufacturer of district heating systems. In the years that followed, he was responsible for the DACH, BENELUX, France, Italy and Spain sales territories as well as the global service unit. At the same time, Langer completed a part-time MBA programme from 2019 to 2020.

With the appointment of Tobias Langer, ISOPLUS is relying on an experienced sales professional who not only has extensive industry knowledge but has also successfully managed international sales teams. In his new role, Langer will also drive forward the strategic development of the ISOPLUS Group by opening up new growth areas and further expanding its market leadership in the field of sustainable district energy solutions. He will thus make a decisive contribution to strengthening the company's long-term growth and innovative power.

'We are delighted to welcome Tobias Langer to our team as the new Group CSO and member of the Management Board. With his extensive experience in the district energy industry and his proven track record in international sales, he is the ideal person to further strengthen our market position and continue our growth,' says Roland Hirner, CEO of the ISOPLUS Group.



'I look forward to actively shaping the future of the ISOPLUS Group and working with the team to capitalise on new opportunities in the field of sustainable district heating solutions. The Group has a strong market position and I am convinced that we will continue to expand this in the coming years,' says Tobias Langer.

About ISOPLUS:

ISOPLUS is a leading European manufacturer of pre-insulated pipe systems, primarily for local and district heating supply, and has been supplying numerous customers with innovative and sustainable energy solutions for over 35 years. With around 1,600 employees, the group of companies is represented in over 30 countries. With a broad portfolio of products and services, the company is a pioneer in the development of efficient and environmentally friendly district heating networks that make a significant contribution to the energy transition. Further information can be found at www.isoplus.group.

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Photo: Tobias Langer

